



TECTURA®

Tectura Offshore
DELIVERING DEVELOPMENT SERVICES
FOR MICROSOFT DYNAMICS

TECTURA OFFSHORE

Why Tectura?

TECTURA OFFSHORE SERVICES HELPS HUNDREDS OF CUSTOMERS ACROSS THE MICROSOFT DYNAMICS COMMUNITY

Tectura Offshore services helps hundreds of customers across the Microsoft Dynamics community balance strategic objectives with their cost-performance parameters for IT projects. Our long-term relationships with clients and delivery track record speaks to our success; we have over a million person days of experience implementing more than 500 offshore projects across the world today, in both large and small companies, which are deployed in mission critical capacity.

- More than 500+ upgrade projects delivered as an offshore project working with Microsoft Dynamics partners worldwide
- Large resource pool of Microsoft Dynamics AX and Microsoft Dynamics NAV, LS Retail Certified Engineers and Managers and vertical industry experts with rich academic qualifications, having international experience in working with the latest Microsoft technologies
- Complete confidentiality of projects/clients
- Global Center of Excellence for Microsoft Dynamics upgrade services
- On-time delivery
- Tectura Offshore development centres are equipped with state-of-the-art IT and communication infrastructure



TECTURA OFFSHORE

What Sets Us Apart?

MICROSOFT DYNAMICS EXPERTISE – DEVELOPMENT EXCELLENCE

Tectura Offshore is a business unit within Tectura, a leading Microsoft Dynamics global partner providing business consulting and services to more than 5000 clients worldwide. We are uniquely positioned due to our deep experience across the Microsoft Dynamics AX, Microsoft Dynamics NAV and Microsoft Dynamics CRM solutions, providing excellence in development to clients who require more from their business solutions.

EXTENSIVE TALENT POOL WITH GLOBAL WORK EXPERIENCE – ACCESS TO A MULTILINGUAL AND MULTICULTURAL TALENT POOL

Global corporations face several challenges, including the need to support a diverse population in the U.S.; an increasingly demanding Chinese market; and the need to cater to the individual nuances of each country within the European Union. All these factors make sourcing from a single country insufficient. An extensive and diverse resource pool with global work experience enables Tectura Offshore to share a cultural understanding with our clients which leads to higher productivity, increased efficiency and, ultimately, reduced costs.

LONG-TERM PARTNERSHIPS – ENDURING, VALUE-ADD CLIENT RELATIONSHIPS

Tectura has been servicing clients for more than a decade and will continue to do so for years to come. Through these years, we have provided offshore services to hundreds of Microsoft Dynamics partners and customers, building a long track record of providing quality development services.

FLEXIBILITY – ADAPTING TO OUR CLIENTS' UNIQUE NEEDS

Each region and country has something unique to offer in terms of specific outsourcing work. Most corporations have already done a geography-based assessment during the early stages of their global offshoring strategy, and may have selected a region or country based on their specific needs. We accommodate the unique requirements of each customer, offering various offshore engagement models (onsite, nearshore, dual-shore and global delivery) as well as servicing Microsoft Dynamics Independent Software Vendors (ISVs) and Microsoft Dynamics partner companies who are looking to build an outsourcing partnership.

LARGE AND SMALL CLIENTS

Our clients have made us what we are today. We want to be in partnership with our clients, and emphasize on positioning ourselves not as 'vendors' or 'contractors' but as 'partners' across the Microsoft eco-system. We work with equal diligence and each engagement is important.

MEETING UNIQUE REQUIREMENTS

Larger organizations struggle to maintain a balance between centralization of information across the extended enterprise and decentralization in order to encourage flexibility and agility among local subsidiaries or divisions.

As a professional services provider, we collaborate with each customer's unique situation and provide a custom solution in consultation with customer executives and operational management to meet their strategic and operational needs. Our consultative solution approach not only offers visibility, insight and control of information across the entire organization, but also the flexibility and agility that branch offices and subsidiaries require in order to innovate, grow and compete effectively.



TECTURA OFFSHORE CUSTOMERS

Who Are They?

THE MICROSOFT DYNAMICS COMMUNITY IS MADE UP OF MANY TYPES OF ORGANIZATIONS

Tectura Offshore has aligned our services to meet the unique demands of:

MICROSOFT DYNAMICS PARTNER COMMUNITY

- Partners wanting to offer their customers enhanced development services – confidently and cost effectively

MICROSOFT DYNAMICS ISV COMMUNITY

- Solution developers needing to quickly ramp up their development resources or augment industry expertise

MICROSOFT DYNAMICS CUSTOMER COMMUNITY

- Customers looking to augment their development capability to enhance their ERP environment to better align with their business requirements

Offshore outsourcing has become one of the most popular business practices today. Although it was spurred by the cost reduction factor, today most parties who outsource want more than a cost effective solution, but also the value-add and quality service provided.

A leading Microsoft Dynamics Partner converted this theory into reality by successfully collaborating with Tectura Offshore to build out an Apparel & Textile industry offering for Microsoft Dynamics AX. The ongoing engagement is being delivered utilising an offshore-onsite model, encompassing activities such as product build to upgrade services.

The Tectura Offshore team has helped this Microsoft Dynamics partner to not only reduce their development cost, but also assisted in driving solution compliance through Microsoft's Certified for Microsoft Dynamics (CfMD) program which signifies that the solution has met Microsoft's highest standard for partner-developed software.

Success Story



TECTURA OFFSHORE

How Can We Help?

TECTURA OFFSHORE HAS DEVELOPED A CORE SET OF OFFERINGS TO SUPPORT THE MICROSOFT DYNAMICS COMMUNITY



Microsoft Dynamics Services:

CUSTOM APPLICATION AND DEVELOPMENT

With a team of highly-qualified Microsoft Dynamics professionals, Tectura Offshore provides custom application development to customers as well as ISVs and Microsoft Dynamics partners, extending your team in regards to requirements analysis, technical design and development, and quality assurance testing of all software products.

VERSION UPGRADE PROJECT SUPPORT

We understand the inherent complexities in application upgrade projects and leverage the power of new application versions through our comprehensive testing processes, thereby ensuring business continuity in the new application eco-system. Our migration and upgrade services include application version upgrades across all Microsoft product lines including Microsoft Dynamics AX | NAV | CRM as well as enhancements, bug fixing and user support. Our deep domain knowledge of all applications ensures smooth migration and interfacing across upgrade and maintenance projects. A balanced team of technical developers and systems engineering resources work closely with you to define, monitor and deliver desk-side support for all your migration/upgrade services needs.

APPLICATION MAINTENANCE AND SUPPORT

Tectura Offshore provides application support and maintenance services with flexible timing, including 24/7 support. We help clients stabilize current applications and work towards application simplification and optimization by providing permanent fixes to recurring issues. A mature global delivery model and skilled resource pools provide the best value and optimum cost structure. Tectura Offshore also provides customization services, vertical development services and customization components based on Microsoft Dynamics for our clients.

IMPLEMENTATION AND ROLLOUT SERVICES

Tectura provides end-to-end implementation and rollout services including process and strategy consulting, low-cost technical implementation work, and post-implementation services such as training and knowledge transfer.

Microsoft Dynamics Partner and ISV Targeted Services:

VERTICAL INDUSTRY UPGRADE SERVICES

As a Premier Microsoft Dynamics Partner, Tectura's offshore services track record for delivering exceptional vertical solutions and application upgrade services to numerous organizations is second to none in the industry. Tectura Offshore team uses industry-specific processes that align business and IT strategies to upgrade your existing Microsoft applications such as Microsoft Dynamics AX, Microsoft Dynamics NAV, Microsoft Dynamics CRM or migrate to new Microsoft solutions that are right for your business.

PRE-SALES/CONSULTING SERVICES

Tectura Offshore's consulting approach is founded on diagnosing the customer's business systems, capturing knowledge from user communities, identifying pain areas, and benchmarking processes against best-in-class organizations before offering a unique solution.

TECTURA OFFSHORE

Where Can You Benefit?

GET QUALITY SOFTWARE DEVELOPMENT SERVICES AT REASONABLE RATES

FLEXIBLE CAPACITY MANAGEMENT

- Quick ramp up and ramp down of teams at no extra cost to customer
- Flexibility to deploy teams at your customer locations globally

IMPROVED SECURITY AND TRANSPARENCY

- Physical as well as network-level security to protect your customers' information
- Maintain control over project progress through transparent tracking system over Web
- Periodic management reviews to assess progress, future plans, investments and ROI

REDUCED COST

- Savings up to 40% on larger projects
- Smooth transition from customer location to offshore and back
- Optimized cost structure to provide competitive and affordable upgrades
- Fixed-cost estimates, with firm delivery schedules

PEACE OF MIND DUE TO PROVEN TRACK RECORD

- More than a million hours of application development and maintenance, software engineering and support services delivered on offshoring model
- More than 500 offshoring upgrade projects delivered to various Microsoft Dynamics Partners worldwide
- Our proven methodology, coupled with our capabilities on the related Microsoft platform spectrum and Microsoft Dynamics™ ERP and CRM solutions ensures lower risks and accelerated project delivery



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